

# **Capability Statement**

# **About Primary**

Primary:

- was established in 1999
- holds AFSL No. 224107;
- operates schemes around Australia;
- has issued capital in excess of \$1m;
- is currently licensed as responsible entity for eleven registered managed investment schemes and ten unregistered schemes;
- oversees major schemes in property development, property, financial assets and forestry;
- oversees assets in excess of \$150m.

#### **Guiding Principles**

We strive to excel in the provision of reasonably priced responsible entity (RE) services which will result in successful managed investment schemes from inception to completion.

Primary's focus is to look after the interests of investors using the qualities, capabilities and experience of our team. Our executive directors, professional and administrative employees plus lawyers, accountants, analysts, property professionals, and scheme specific consultants have years of practical and professional experience which ensures the optimum outcome for investors.

# What We Do

Under the AFSL granted by ASIC, Primary currently has responsible managers possessing the extensive knowledge and additional skills required to enable to manage a range of asset classes including:

Film

Art

- Property and Property Development
- Mortgages
- Securities
- Deposit Products
- Derivatives
- Forestry

#### New Managed Investment Schemes

Primary offers a turnkey service to persons contemplating new MIS.

#### Design

- SectorAnalysis
- Feasibility Assessment

#### Implementation

- ASIC Licensing
- Constitution
- TrustDeeds
- Compliance Plan
- Management Plans

#### Operation

- Act as Responsible Entity or Trustee
- Compliance Committee
- ApplicationMonies
- CustodianDuties

- Scheme Agreements
- Offer Documents
- PersonnelAppointments
- ASIC Scheme Registration
- Forming Investor Committee
- Monitor External Service Providers
- RegistryServices
- Accounting Services
- Ongoing Investor Relations

#### **Replacing an incumbent Responsible Entity (RE)**

If your current RE is insolvent or otherwise not representing investors appropriately, then Primary can assist investor groups who require an RE of integrity to replace an incumbent RE.

Over the last fifteen years Primary and related companies have been appointed as the replacement RE of 20 schemes where the previous RE had been placed in external control or the scheme was impaired.

#### Litigation Management and Support

Primary has extensive experience in evaluating the grounds for litigation, and the commercial rationale for proceeding with any litigation. Primary can manage claims by schemes against third parties for breaches of the Corporations Act or in appropriate management.

#### **Other Services**

Primarvis authorised to:

- act as a corporate trustee for unregistered trusts and MIS;
- advise and deal in securities:
- act as the issuer of securities under an intermediary authorisation agreement;
- operate incidental custodial services and custodial services for Tier \$500,000 class assets and incidental assets:
- operate low volume financial markets in relation to certain schemes for which Primary is the RE.

Primary also offers itself as a trustee for debenture and note issues, which require individual authorisation.

- Due Diligence

- Risk Analysis

## **Directors**



Toni Smith

Toni Smith is manager of the Willmott Forests 1995-1999 Project. She has worked in the agricultural sector for over 20 years, having led several productive agricultural projects including forestry, broadacre cropping and livestock production.

Toni has extensive skills across rural land acquisition and financial management as well as practical farm and plantation management capabilities which ensure the performance of operations. Toni is passionate about regenerative agriculture, low-cost production, and food security solutions.

Toni has formal qualifications in accounting and safety and environmental management and sits on several other company boards related to agriculture. Toni and her husband also have their own property in Northern NSW, where they breed Angus cattle and Dorper sheep.



Robert Garton Smith LLB, B Com, GDipFinPlanning (Sec Inst), F Fin, Managing Director

Robert Garton Smith is the Managing Director and owner of Primary and has been its managing director in relation to managed investments since inception. He has degrees in law, commerce and financial planning and is a legal practitioner as well as being a Fellow of the Financial Services Institute of Australia and the Association of Financial Advisers. He is a member of the Law Society of Western Australia and the Australian Compliance Institute. Robert has worked in the area of managed investments since preparing Australia's first feature film prospectus in 1981.

He has prepared and overseen dozens of managed investment schemes relating to film, forestry, viticulture, horticulture, manufacturing, mortgages, equities, and real estate, and also prepared share, debenture stock and unsecure notes issues. Robert has practiced law since 1970 and is admitted as a practitioner in Australia, England, and Wales. He remains the principal of the corporate and commercial law practice Garton Smith & Co. Robert is also a registered tax (financial) adviser.



Natasha Olsen LLB, Director

Natasha Olsen has a Bachelor of Laws Degree from Notre Dame University and was admitted to practice law by the Supreme Court of Western Australia in November 2015. Natasha is a member of The Law Society of Western Australia.

With the exception of two years in London, Natasha has been employed by Primary since its formation and has considerable experience of all aspects of the business. Natasha is in charge of operations.

## **Current Schemes**

### **Registered Schemes**

Earnr Yield A loan fund

Greyhounds Syndicates Trust A fund to facilitate greyhound syndications

Henley Brook Syndicate A substantial subdivision project in Perth

Managed Investment Account Service An accounts based financial assets scheme

#### **Maxiron Monthly Income Trust**

A loan fund

#### **Primary Investment Board**

A facility for any entity, company or trust to offer equity to retail investors in a cost effective way Class B – Anadara Battery Transition Fund Class E – Equity Story Growth Fund Class GA – Australian Investment Bond Series 1 Class H – AC Caboolture Trust Class I – PMAC Trust Class J – Black Pearl Master Fund Class N – Ready Set Short Term Rental Fund Class S – Baker Partners Founders Fund Class V – Frame Long Short Australian Equity Fund

#### **PortionVesta Platform Fund**

A fund to securitise properties.

#### Southern River Syndicate

A substantial subdivision project in Perth

Walker Capital Fixed Income Fund A fixed interest fund

Willmott Forests 1995-1999 Project A pine scheme based in NSW





### **Unregistered schemes/trusts**

### **AC Capital Trust**

Acquired two commercial properties at Shepparton and Wantima South in VIC.

Anadara ASX Special Opportunities Fund A fund investing in companies that are listing

Anadara Battery Transition Fund A battery metals fund

Elektra Fund Series 1 An investment fund that uses an algorithm to select stocks

Frame Long Short Australian Equity Fund An Australian equity fund

**Baker Partners Founder Fund** 

Benlee Stronghold Property Trust No.9 A unit trust that owns commercial office buildings in Sydney.

### Benlee TPF Townsville Property Trust

A unit trust that owns a shopping center in Townsville, Queensland

**Bigstone Loan Fund** A lending marketplace for wholesale investors

Frame Futures Fund A unit trust which aims to deliver strong capital growth over the long term.

Grow Alpha Fund A fund which invests in exchange traded US securities in the form of derivatives and equities.

PMA Direct A contributory mortgage fund

PMAC Trust A fund which arranges private loans

### **Ready Set Short Term Rental Fund**

A fund that owns and leases premises for short term rental purposes

# **Contact Details**

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